



INTELLIGENT AGREEMENT MANAGEMENT

The Problem: While data and insights have become the bread and butter of modern business transformation, agreement processes are out of sync with business processes leaving critical data trapped inside static PDFs disconnected from systems of record. It’s called the Agreement Trap, and it is costing businesses of all sizes time, money, and most of all, opportunity.

In fact, Deloitte found that outdated agreement systems and processes will lead to nearly \$2 Trillion in economic value lost every year.

The Category: Intelligent Agreement Management (IAM), a new category of cloud software powered by AI, enabling people to:

CREATE agreements in a way that is collaborative, automated and integrated with ALL business processes and systems.

COMMIT and sign in a secure manner where identities are verified quickly without days of waiting.

MANAGE agreements and monitor how well they, and their suppliers and partners, are living up to mutual obligations, while mitigating risk along the way.

Category Blueprint




FROM: eSignature, sign and forget
TO: IAM, a comprehensive, AI-powered approach to creating, committing to, and managing agreements.

Outcome : 50%+ growth in MCAP since the IAM launch lightning strike.

DocuSign Q3 Earnings on the deck: Wall Street expects AI contracts to lead growth

Dec. 04, 2024 11:42 AM ET **DocuSign, Inc. (DOCU) Stock** By: Akanksha Khushi, SA News Editor

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Michael VU/Stock Editorial via Getty Images

Software company DocuSign (NASDAQ:DOCU) is set to report its third quarter earnings results on Thursday, December 5th, after the closing bell. Wall Street **expects** the company to report earnings per share of \$0.87, a 10% increase from last year, on revenue of \$745.33M, an increase of 6.4%.

12-06-2024 | ENGINES OF GROWTH

Why DocuSign stock is on fire today

Beating analyst estimates and raising its full-year guidance sends DOCU shares up over 20% in early trading.



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BY MICHAEL GROTHAUS 1 MINUTE READ

DocuSign stock (Nasdaq: DOCU) stock is on fire this morning after the company **reported** its third quarter earnings after the closing bell on Thursday. As of the

Lightning Strike

