



INTELLIGENT AGREEMENT MANAGEMENT

The Problem: While data and insights have become the bread and butter of modern business transformation, agreement processes are out of sync with business processes leaving critical data trapped inside static PDFs disconnected from systems of record. It's called the Agreement Trap, and it is costing businesses of all sizes time, money, and most of all, opportunity.

In fact, Deloitte found that outdated agreement systems and processes will lead to nearly \$2 Trillion in economic value lost every year.

The Category: Intelligent Agreement Management (IAM), a new category of cloud software powered by AI, enabling people to:

CREATE agreements in a way that is collaborative, automated and integrated with ALL business processes and systems.

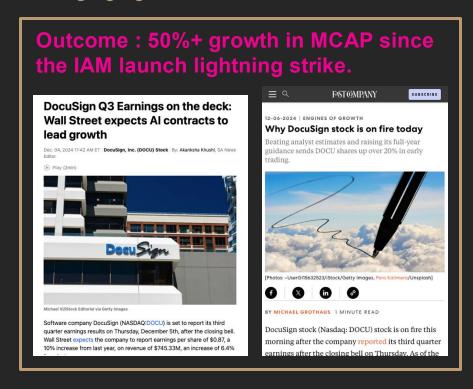
COMMIT and sign in a secure manner where identities are verified quickly without days of waiting.

MANAGE agreements and monitor how well they, and their suppliers and partners, are living up to mutual obligations, while mitigating risk along the way.

Category Blueprint



FROM: eSignature, sign and forget **TO**: IAM, a comprehensive, AI-powered approach to creating, committing to, and managing agreements.



Lightning Strike

